



Acquisition Strategy Proposal Submission Procedures Requirements - Contract Line Items

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ACQUISITION STRATEGY

- Acquire an estimated quantity of 566 ATLAS II vehicles using Source Selection Trade-off procedures
- Contract Type will be a five year requirements contract under FAR Part 12 procedures
- All requirements under the production contract will be Firm Fixed Price
- Demonstration Vehicle Requirement



M.3 BASIS OF AWARD

- The government plans to award one contract for vehicle production and related services and data as a result of this solicitation
- The objective of the ATLAS II program is to acquire a reliable, capable, durable and supportable vehicle that is determined to be the best value to the government when evaluated in accordance with the criteria.



SOURCE SELECTION PROCESS

- Source Selection Authority
 - The Source Selection Authority (SSA) is the official designated to direct the source selection process and select the Offeror for contract award
- Source Selection Evaluation Board (SSEB)
 - An SSEB has been established by the Government to evaluate proposals in response to this solicitation
 - The SSEB is comprised of technically qualified individuals who have been selected to conduct this evaluation in accordance with the evaluation criteria listed for this solicitation
 - Careful, full, and impartial consideration will be given to all proposals received pursuant to this solicitation



GOVERNMENT RECEIPT OF OFFERS AND LATE PROPOSALS

- Offers received after the designated time for solicitation closure will not be evaluated
- Offerors who mail the proposal to TACOM must anticipate some delay due to security reviews of the package
- If you are mailing the proposal leave plenty of time for security reviews
- Hand Carried Offers
 - Contact Sam Campanella (586) 574-7732 to ensure proposal receipt prior to RFP closure.



REJECTION OF OFFERORS

- Offerors must carefully read, understand and provide all the information requested in the Proposal Preparation Instructions contained in Section L
 - If there are parts of the Section L instruction you do not understand, request clarification from the Contracting Officer
- The circumstances that may lead to the rejection of a proposal are:
 - Failure to provide a Demonstration Vehicle in accordance with Section L
 - Submitting a proposal that merely offers to perform work according to the RFP terms or states that the offeror is able to comply without elaboration
 - Is unrealistic in terms of technical or schedule commitments
 - The proposal reflects lack of technical competence
 - Indicates a failure to comprehend the complexity and risk involved
 - Proposal is unrealistically high or low in price



DISCUSSIONS

- We intend to conduct exchanges with you in accordance with FAR 15.306.



Delivery of Demonstration Vehicle

- In addition to your written proposal, offeror is required to deliver one vehicle (your proposed ATLAS II or the commercial model that you are proposing to modify), to Aberdeen Proving Ground (APG), Md.
- The DV will be provided and supported at no cost to the Government
- The Contracting Officer will notify the offeror in writing within one week after the Request for Proposal closes when the vehicle is to be delivered.
- Failure to timely deliver the vehicle as directed may result in rejection of your proposal
- You will be required to execute the Bailment Agreement that is included in the RFP (Attachment 20)
- Once evaluations of the demonstration vehicle are completed, the Contracting Officer will notify the offeror in writing when the vehicle is available for pick up.



CLIN STRUCTURE, QUANTITIES & ORDERING

- The Contract is a REQUIREMENTS Type; there is no minimum or maximum quantities guaranteed
- All requirements arising during the contracts term will be placed with the selected contractor
- Production Test Vehicles (PVT) and Data in 1st Ordering Period
- Development of Armor TDP in 1st Ordering Period (ELIN A027)
- ATLAS II Crew Protection Kit Requirement
- Development and delivery of Electronic Training Aid in three configurations
- Quantities - Estimated Quantities
 - Used to establish unit prices; most likely to occur based on current information
 - This is the evaluated price used in the Source Selection Decision
 - Actual quantities ordered may differ; Gov't not obligated to buy RFP estimates